

Pottsville Beach Sports  
Profit & Loss  
July through September 2017

	Jul - Sep 17
Taxes - Operational	
Fringe Benefits Tax	1,585.00
Poker Machine Tax	44,717.10
Total Taxes - Operational	46,302.10
Total Expense	596,131.59
Net Ordinary Income	28,449.62
Other Income/Expense	
Other Income	
Other Income	
FBT Rebate	1,585.00
Profit (Loss) on Sale of Fixed	-15,064.45
Sundry	7,404.20
Total Other Income	-6,075.25
Total Other Income	-6,075.25
Other Expense	
Other Expenses	
General	10.05
Total Other Expenses	10.05
Total Other Expense	10.05
Net Other Income	-6,085.30
Net Income	22,364.32

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Ordinary Income/Expense	
Income	
Income	
Bar Trading	
Sales Beer	
Bar Beer Sales	215,196.44
Less Closing Stock Beer	52,969.74
Opening Stock Beer	-54,124.96
Purchases Beer	-95,543.91
Total Sales Beer	118,497.31
Sales Soft Drinks	
Bar Soft Drink Sales	20,904.91
Less Closing Stock Soft Drink	12,217.24
Opening Stock Soft Drinks	-13,096.70
Purchases Soft Drinks	-6,931.49
Total Sales Soft Drinks	13,093.96
Sales Spirits	
Bar Spirits Sales	33,497.91
Less Closing Stock Spirits	26,617.68
Opening Stock Spirits	-26,850.90
Purchases Spirits	-10,012.23
Total Sales Spirits	23,252.46
Sales Sundries	
Less Closing Stock Sundries	319.14
Opening Stock Sundries	-200.54
Purchases Sundries	-410.00
Sales Sundries - Other	871.18
Total Sales Sundries	579.78
Sales Wine	
Bar Wine Sales	46,375.58
Less Closing Stock Wine	22,837.11
Opening Stock Wine	-22,239.21
Purchases Wine	-13,555.21
Total Sales Wine	33,418.27
Total Bar Trading	188,841.78
Commission	
ATM Commission	7,250.99
Keno Commission	12,510.31
TAB Commission	5,599.96
Vending Machines Commission	1,032.59
Total Commission	26,393.85
Gaming Income	
Bingo Income	4,561.82
Keno Income	0.00
Poker Machine Income	372,857.89
TAB Income	0.00
Total Gaming Income	377,419.71
General Income	
Coffe & Cake Bar	2,112.16
Green Fees	6,557.27
Kitchen Income	6,455.86
Member Subscriptions	2,764.19
Over/Under	-6,568.46
Raffle Income	
Promo Raffle	11,151.09
Total Raffle Income	11,151.09

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Sundry Income	8,277.76
Vouchers Purchased	1,176.00
<b>Total General Income</b>	<b>31,925.87</b>
<b>Total Income</b>	<b>624,581.21</b>
<b>Total Income</b>	<b>624,581.21</b>
<b>Cost of Goods Sold</b>	
Stock Purchases	
Bar Sundries Purchases	0.00
Beer Purchases	0.00
Soft Drink Purchases	0.00
Spirits Purchases	0.00
Wine Purchases	0.00
<b>Total Stock Purchases</b>	<b>0.00</b>
<b>Total COGS</b>	<b>0.00</b>
<b>Gross Profit</b>	<b>624,581.21</b>
<b>Expense</b>	
Bank Charges	
Bank Fees	309.48
Merchant Fees	577.33
<b>Total Bank Charges</b>	<b>886.81</b>
Depreciation - Pokie Machine	18,927.00
Directors & Members Expenses	
Directors Expenses	4,439.28
Members Amenities	4,660.11
<b>Total Directors &amp; Members Expenses</b>	<b>9,099.39</b>
Gaming Expenses	
Gaming Software	1,944.64
Keno Maintenance & Stationery	951.56
Keno Payments	0.00
TAB Payments	0.00
Gaming Expenses - Other	491.00
<b>Total Gaming Expenses</b>	<b>3,387.20</b>
General Overheads	
Annual Meeting Expenses	0.00
Coffee & Cake Bar	2,061.96
Depreciation Expense	24,053.00
Donations	
Club Grants	6,420.00
Donations - Other	-724.21
<b>Total Donations</b>	<b>5,695.79</b>
Dues and Subscriptions	1,935.03
Entertainment	20,900.73
Fees	329.56
Interest Expense	
CBA Loan Interest	9,508.04
Insurance Premium	392.03
Other	784.06
<b>Total Interest Expense</b>	<b>10,684.13</b>
Licenses & Permits	1,374.99
Postage	3,114.64
Printing	2,338.49
Rates	
Rates	1,872.41
Water	1,622.77
<b>Total Rates</b>	<b>3,495.18</b>

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Rental	
Equipment	3,130.83
Plants - Indoor	1,434.57
<b>Total Rental</b>	<b>4,565.40</b>
Stationery & Office Supplies	3,525.81
Subscriptions / Affiliations	
Apra	975.65
Foxtel	6,238.55
Giddy Up	1,560.00
Sky Channel	5,105.38
<b>Total Subscriptions / Affiliations</b>	<b>13,879.58</b>
Telephone	2,177.87
<b>Total General Overheads</b>	<b>100,132.16</b>
Insurances	
Club House Insurance	10,335.19
Workers Comp Ins	4,206.41
<b>Total Insurances</b>	<b>14,541.60</b>
IT Data & Computer Expenses	
Data Monitoring	6,509.76
Software & Support	3,919.72
IT Data & Computer Expenses - Other	1,033.34
<b>Total IT Data &amp; Computer Expenses</b>	<b>11,462.82</b>
Marketing	
Advertising - Brochures & Flyer	2,379.13
Advertising - General	2,205.46
Advertising - Posters & Signage	729.64
Advertising - Radio & Newspaper	231.90
<b>Total Marketing</b>	<b>5,546.13</b>
Motor Vehicle Expenses	
Company Vehicle	
Fuel	948.79
Interest	269.85
Rego & Insurance	1,942.18
Servicing & Repairs	230.00
<b>Total Company Vehicle</b>	<b>3,390.82</b>
Courtesy Bus	
Fuel	1,409.49
Rego & Insurance	515.77
Servicing & Repairs	0.00
<b>Total Courtesy Bus</b>	<b>1,925.26</b>
<b>Total Motor Vehicle Expenses</b>	<b>5,316.08</b>
Operational Costs	
Cleaning & Waste Removal	18,788.55
Consumables	2,930.48
Electricity	15,231.72
Freight Inwards	2,425.34
Gas - Bar	1,206.40
Gas - Kitchen	4,994.90
Overs & Unders	10.86
Security Services	5,694.50
<b>Total Operational Costs</b>	<b>51,282.75</b>
Payroll Expenses	
Leave Provisions	
Leave Annual Provision Exp	11,936.00
Leave LSL Provision Exp	1,125.55
<b>Total Leave Provisions</b>	<b>13,061.55</b>
On costs	-964.18

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Salaries & Wages	
Admin	47,179.67
Bar	135,877.51
Greens	23,932.59
TAB	0.00
Salaries & Wages - Other	-7,364.34
Total Salaries & Wages	199,625.43
Superannuation Expense	20,448.47
Total Payroll Expenses	232,171.27
Professional Fees	
Accounting Fees	6,810.00
Auditor Fees	
Audit Services	3,800.00
Other Services	1,500.00
Total Auditor Fees	5,300.00
Total Professional Fees	12,110.00
Promotions	
Bingo	4,886.44
Golf & Fishing Club Vouchers	792.00
Loyalty Rewards	5,668.57
Members Badge Draw	750.00
Members Drinks	2,038.20
Other Misc Promos	7,428.92
Pokies	721.10
Raffles	
Promo Raffles	16,946.18
Xmas Raffle	441.05
Raffles - Other	880.47
Total Raffles	18,267.70
Sponsorship	
Tweed Coast Tigers	11,000.00
Sponsorship - Other	1,285.71
Total Sponsorship	12,285.71
TAB	399.98
Trivia	1,257.33
WBC Vouchers	215.45
Total Promotions	54,711.40
Repairs & Maintenance	
Bar	1,345.35
Building	9,859.50
Furniture & Fittings	195.00
Greens	1,684.52
Kitchen	1,702.64
Plant & Equipment	3,152.50
Poker Machines	8,747.27
Repairs & Maintenance - Other	800.00
Total Repairs & Maintenance	27,486.78
Staff Overheads	
Manager Meals - Non Travel	66.91
Staff Amenities	501.56
Staff Training & Recruitment	915.30
Staff Travel, Meals & Accom	745.58
Staff Uniforms	538.75
Total Staff Overheads	2,768.10