

Pottsville Beach Sports
Profit & Loss
 October through December 2017

	Oct - Dec 17
Ordinary Income/Expense	
Income	
Income	
Bar Trading	
Sales Beer	
Bar Beer Sales	229,211.12
Less Closing Stock Beer	48,624.61
Opening Stock Beer	-53,405.76
Purchases Beer	-108,590.69
Total Sales Beer	115,839.28
Sales Soft Drinks	
Bar Soft Drink Sales	23,039.41
Less Closing Stock Soft Drink	9,499.13
Opening Stock Soft Drinks	-9,538.33
Purchases Soft Drinks	-7,603.54
Total Sales Soft Drinks	15,396.67
Sales Spirits	
Bar Spirits Sales	45,479.27
Less Closing Stock Spirits	28,761.48
Opening Stock Spirits	-29,290.43
Purchases Spirits	-15,870.17
Total Sales Spirits	29,080.15
Sales Sundries	
Less Closing Stock Sundries	210.24
Opening Stock Sundries	-328.84
Sales Sundries - Other	9,618.67
Total Sales Sundries	9,500.07
Sales Wine	
Bar Wine Sales	47,328.07
Less Closing Stock Wine	29,628.69
Opening Stock Wine	-28,765.01
Purchases Wine	-19,475.24
Total Sales Wine	28,716.51
Total Bar Trading	198,532.68
Kitchen Trading	
Coffee & Cake	1,605.36
Total Kitchen Trading	1,605.36
Gaming Income	
Keno Income	0.00
Poker Machine Income	296,150.15
TAB Income	0.00
Total Gaming Income	296,150.15
General Income	
Green Fees	
General	31,223.49
Green Fees - Other	3,940.91
Total Green Fees	35,164.40
Bingo Income	3,061.35
Raffle Income	
Promo Raffle	18,274.74
Total Raffle Income	18,274.74
Commission	
ATM Commission	6,624.37
Keno Commission	16,192.71
TAB Commission	6,018.85
Vending Machines Commission	652.81
Total Commission	29,488.74

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Member Subscriptions	3,336.31
Kitchen Income	7,501.92
Over/Under	-1,371.03
Sundry Income	5,875.70
Vouchers Purchased	832.50
Total General Income	102,164.63
Total Income	598,452.82
Total Income	598,452.82
Cost of Goods Sold	
Stock Purchases	
Beer Purchases	0.00
Soft Drink Purchases	0.00
Spirits Purchases	0.00
Wine Purchases	0.00
Total Stock Purchases	0.00
Total COGS	0.00
Gross Profit	598,452.82
Expense	
Bank Charges	
Bank Fees	334.67
Merchant Fees	851.54
Total Bank Charges	1,186.21
Cleaning & Waste Removal	16,295.06
Depreciation	
Depreciation - Other	26,762.00
Depreciation - Pokie Machines	23,354.00
Total Depreciation	50,116.00
Directors & Members Expenses	
Members Drinks	2,839.99
Directors Expenses	2,211.66
Members Amenities	9,599.76
Directors & Members Expenses - Other	133.41
Total Directors & Members Expenses	14,784.82
Donations & Club Grants	
Donations	50.00
Total Donations & Club Grants	50.00
Gaming Expenses	
Gaming Software	1,953.93
Keno Maintenance & Stationery	776.45
Keno Payments	0.00
TAB Payments	0.00
Gaming Expenses - Other	493.00
Total Gaming Expenses	3,223.38
General Overheads	
Coffee & Cake Bar	1,756.47
Dues and Subscriptions	1,957.97
Entertainment	33,655.54
Fees	409.53
First Aid Supplies	145.29
Freight & Cartage	0.00
Interest Expense	
CBA Loan Interest	9,575.80
Insurance Premium	404.86
Other	809.72
Total Interest Expense	10,790.38
Licenses & Permits	1,666.30
Postage	907.83

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Rates	
Rates	1,702.27
Water	1,845.26
Total Rates	3,547.53
Rental	
Bar Equipment	8,810.40
Plants - Indoor	1,657.77
Rental - Other	260.00
Total Rental	10,728.17
Subscriptions / Affiliations	
Apra	975.65
Foxtel	4,284.00
Giddy Up	1,256.68
Sky Channel	5,229.75
Total Subscriptions / Affiliations	11,746.08
Telephone	1,592.52
Total General Overheads	78,903.61
Insurances	
Club House Insurance	10,335.18
Workers Comp Ins	7,005.12
Total Insurances	17,340.30
IT Data & Computer Expenses	
Data Monitoring	6,503.28
Software & Support	3,809.91
IT Data & Computer Expenses - Other	697.84
Total IT Data & Computer Expenses	11,011.03
Marketing	
Advertising - Brochures & Flyer	6,865.50
Advertising - General	4,442.42
Advertising - Radio & Newspaper	709.09
Total Marketing	12,017.01
Motor Vehicle Expenses	
Company Vehicle	
Fuel	1,098.17
Interest	621.25
Rego & Insurance	1,475.68
Total Company Vehicle	3,195.10
Courtesy Bus	
Fuel	1,553.02
Rego & Insurance	438.27
Servicing & Repairs	331.82
Total Courtesy Bus	2,323.11
Total Motor Vehicle Expenses	5,518.21
Operational Costs	
Consumables	4,898.45
Electricity	19,011.06
Freight Inwards	2,609.49
Gas - Bar	1,947.84
Gas - Kitchen	4,281.98
Overs & Unders	0.04
Security Services	8,028.25
Total Operational Costs	40,777.11
Payroll Expenses	
Leave Provisions	
Leave Annual Provision Exp	9,090.63
Leave LSL Provision Exp	203.85
Total Leave Provisions	9,294.48

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Salaries & Wages	
Admin	50,051.93
Bar	154,605.34
Greens	22,720.81
TAB	0.00
Total Salaries & Wages	227,378.08
Superannuation Expense	22,112.66
Total Payroll Expenses	258,785.22
Printing & Stationary	
Printing	871.82
Stationery & Office Supplies	1,163.97
Total Printing & Stationary	2,035.79
Professional Fees	
Accounting Fees	6,580.00
Auditor Fees	
Audit Services	3,900.00
Other Services	1,500.00
Total Auditor Fees	5,400.00
Total Professional Fees	11,980.00
Promotions	
Bingo	3,522.87
Friday Bowls Club Vouchers	59.09
Golf & Fishing Club Vouchers	1,047.57
Loyalty Rewards	6,382.39
Members Badge Draw	900.00
Other Misc Promos	4,789.29
Pokies	783.60
Raffles	
Promo Raffles	13,391.42
Xmas Raffle	11,098.33
Raffles - Other	647.00
Total Raffles	25,136.75
Sponsorship	
Tweed River Jockey Club	1,909.09
Sponsorship - Other	5,000.02
Total Sponsorship	6,909.11
TAB	336.33
Trivia	593.13
WBC Vouchers	9.09
Total Promotions	50,469.22
Repairs & Maintenance	
Bar	3,518.17
Building	7,338.04
Greens	7,172.39
Plant & Equipment	1,928.50
Poker Machines	4,830.45
Repairs & Maintenance - Other	1,976.82
Total Repairs & Maintenance	26,764.37
Staff Overheads	
Manager Meals - Non Travel	90.91
Staff Amenities	1,872.23
Staff Training & Recruitment	340.00
Staff Travel, Meals & Accommod	571.16
Staff Uniforms	747.81
Staff Overheads - Other	150.00
Total Staff Overheads	3,772.11

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Taxes - Operational	
Fringe Benefits Tax	1,585.00
Poker Machine Tax	22,393.60
Total Taxes - Operational	23,978.60
Total Expense	629,008.05
Net Ordinary Income	-30,555.23
Other Income/Expense	
Other Income	
Other Income	
Sundry	7,387.84
Total Other Income	7,387.84
Total Other Income	7,387.84
Other Expense	
Other Expenses	
General	1,056.86
Total Other Expenses	1,056.86
Total Other Expense	1,056.86
Net Other Income	6,330.98
Net Income	-24,224.25