

Pottsville Beach Sports
Profit & Loss
 January through March 2018

	Jan - Mar 18
Ordinary Income/Expense	
Income	
Income	
Bar Trading	
Sales Beer	
Bar Beer Sales	206,695.69
Less Closing Stock Beer	43,848.56
Opening Stock Beer	-43,666.34
Purchases Beer	-88,974.25
Total Sales Beer	117,903.66
Sales Soft Drinks	
Bar Soft Drink Sales	18,027.79
Less Closing Stock Soft Drink	10,687.49
Opening Stock Soft Drinks	-8,913.98
Purchases Soft Drinks	-6,784.48
Total Sales Soft Drinks	13,016.82
Sales Spirits	
Bar Spirits Sales	34,958.40
Less Closing Stock Spirits	26,483.96
Opening Stock Spirits	-24,868.80
Purchases Spirits	-13,310.00
Total Sales Spirits	23,263.56
Sales Sundries	
Less Closing Stock Sundries	385.99
Opening Stock Sundries	-142.86
Sales Sundries - Other	4,119.91
Total Sales Sundries	4,363.04
Sales Wine	
Bar Wine Sales	35,749.24
Less Closing Stock Wine	24,541.14
Opening Stock Wine	-25,949.05
Purchases Wine	-10,618.92
Total Sales Wine	23,722.41
Total Bar Trading	182,269.49
Kitchen Trading	
Coffee & Cake	548.20
Kitchen Meals	
Closing Stock - Meals	24,775.20
Opening Stock - Meals	-8,865.20
Purchases - Meals	-38,300.12
Sales - Meals	69,988.00
Kitchen Meals - Other	-4,586.82
Total Kitchen Meals	43,011.06
Total Kitchen Trading	43,559.26
Gaming Income	
Keno Income	0.00
Poker Machine Income	292,833.98
TAB Income	0.00
Total Gaming Income	292,833.98
General Income	
Green Fees	5,551.81
Bingo Income	3,942.73
Raffle Income	
Promo Raffle	11,305.58
Total Raffle Income	11,305.58

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Commission	
ATM Commission	6,059.54
Keno Commission	10,432.96
TAB Commission	5,269.27
Vending Machines Commission	827.56
Total Commission	22,589.33
Member Subscriptions	3,828.32
Kitchen Income	1,924.00
Over/Under	479.91
Sundry Income	14,841.34
Vouchers Purchased	1,350.50
Total General Income	65,813.52
Total Income	584,476.25
Total Income	584,476.25
Cost of Goods Sold	
Stock Purchases	
Beer Purchases	0.00
Kitchen Meals - Purchases	21.13
Soft Drink Purchases	0.00
Spirits Purchases	0.00
Wine Purchases	0.00
Total Stock Purchases	21.13
Total COGS	21.13
Gross Profit	584,455.12
Expense	
Bank Charges	
Bank Fees	325.08
Merchant Fees	826.36
Total Bank Charges	1,151.44
Cleaning & Waste Removal	
Cleaning & Waste - Kitchen	6,458.56
Cleaning & Waste Removal - Other	21,357.39
Total Cleaning & Waste Removal	27,815.95
Depreciation	
Depreciation - Other	34,571.36
Depreciation - Pokie Machines	22,840.00
Depreciation - Other	10,674.00
Total Depreciation	68,085.36
Directors & Members Expenses	
Chairmans Shout	2,681.26
Directors Expenses	4.82
Members Amenities	4,213.36
Directors & Members Expenses - Other	310.80
Total Directors & Members Expenses	7,210.24
Donations & Club Grants	
Donations	330.00
Total Donations & Club Grants	330.00
Gaming Expenses	
Gaming Software	1,953.93
Keno Maintenance & Stationery	722.52
Keno Payments	0.00
TAB Payments	0.00
Total Gaming Expenses	2,676.45

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General Overheads	
Coffee & Cake Bar	-150.77
Dues and Subscriptions	1,956.30
Entertainment	25,917.82
Expensed Equip < \$1,000	0.00
Fees	209.16
Freight & Cartage	56.87
Interest Expense	
CBA Loan Interest	9,476.49
Other	809.72
Interest Expense - Other	840.93
Total Interest Expense	11,127.14
Licenses & Permits	1,374.99
Postage	2,412.38
Rates	
Rates	1,702.27
Water	1,705.11
Total Rates	3,407.38
Rental	
Bar Equipment	2,267.12
Kitchen Rental	1,929.92
Plants - Indoor	1,586.48
Rental - Other	329.00
Total Rental	6,112.52
Subscriptions / Affiliations	
Apra	984.93
Foxtel	4,944.91
Giddy Up	1,300.02
Sky Channel	5,229.75
Total Subscriptions / Affiliations	12,459.61
Telephone	1,514.27
Total General Overheads	66,397.67
Insurances	
Club House Insurance	10,335.18
Workers Comp Ins	4,206.42
Total Insurances	14,541.60
IT Data & Computer Expenses	
Data Monitoring	6,503.28
Software & Support	3,731.11
IT Data & Computer Expenses - Other	1,536.73
Total IT Data & Computer Expenses	11,771.12
Marketing	
Advertising - Brochures & Flyer	6,549.00
Advertising - General	6,525.15
Total Marketing	13,074.15
Motor Vehicle Expenses	
Company Vehicle	
Fuel	958.54
Interest	585.52
Rego & Insurance	1,213.89
Servicing & Repairs	190.00
Total Company Vehicle	2,947.95
Courtesy Bus	
Fuel	1,280.51
Rego & Insurance	368.88
Servicing & Repairs	1,362.12
Total Courtesy Bus	3,011.51
Total Motor Vehicle Expenses	5,959.46

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Operational Costs	
Consumables	7,521.48
Electricity	19,055.78
Freight Inwards	2,181.29
Gas - Bar	1,583.04
Gas - Kitchen	3,569.66
Overs & Unders	0.29
Security Services	7,528.50
Operational Costs - Other	0.00
Total Operational Costs	41,440.04
Payroll Expenses	
Leave Provisions	
Leave Annual Provision Exp	12,426.54
Leave LSL Provision Exp	203.86
Total Leave Provisions	12,630.40
Salaries & Wages	
Admin	49,813.02
Bar	148,634.17
Greens	27,451.34
Kitchen	50,270.30
TAB	0.00
Total Salaries & Wages	276,168.83
Superannuation Expense	26,523.04
Total Payroll Expenses	315,322.27
Printing & Stationary	
Printing	2,173.08
Stationery & Office Supplies	2,137.17
Printing & Stationary - Other	1,328.27
Total Printing & Stationary	5,638.52
Professional Fees	
Accounting Fees	7,280.00
Auditor Fees	
Audit Services	3,900.00
Other Services	1,500.00
Total Auditor Fees	5,400.00
Total Professional Fees	12,680.00
Promotions	
Bingo	4,582.86
Friday Bowls Club Vouchers	20.00
Golf & Fishing Club Vouchers	1,738.04
Loyalty Rewards	4,819.17
Members Badge Draw	300.00
Other Misc Promos	4,171.93
Pokies	90.78
Raffles	
Promo Raffles	12,277.58
Xmas Raffle	0.00
Raffles - Other	81.82
Total Raffles	12,359.40
Sponsorship	5,678.59
TAB	336.33
Trivia	855.98
WBC Vouchers	72.72
Total Promotions	35,025.80

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Repairs & Maintenance	
Bar	3,242.81
Building	9,513.86
Greens	9,223.60
Kitchen	10,762.59
Plant & Equipment	3,690.41
Poker Machines	15,502.67
Repairs & Maintenance - Other	302.59
Total Repairs & Maintenance	52,238.53
Staff Overheads	
Managers Shout	598.08
Staff Drinks	471.08
Manager Meals - Non Travel	0.00
Staff Amenities	437.00
Staff Training & Recruitment	418.18
Staff Travel, Meals & Accom	0.00
Staff Uniforms	2,306.16
Total Staff Overheads	4,230.50
Taxes - Operational	
Fringe Benefits Tax	1,585.00
Poker Machine Tax	18,298.15
Total Taxes - Operational	19,883.15
Total Expense	705,472.25
Net Ordinary Income	-121,017.13
Other Income/Expense	
Other Expense	
Other Expenses	
General	648.21
Other Expenses - Other	73.18
Total Other Expenses	721.39
Total Other Expense	721.39
Net Other Income	-721.39
Net Income	-121,738.52