

Pottsville Beach Sports
Profit & Loss
 April through June 2016

Apr - Jun 16

Ordinary Income/Expense	
Income	
Income	
Bar Trading	
Sales Beer	
Bar Beer Sales	172,966.27
Less Closing Stock Beer	42,857.02
Opening Stock Beer	-43,275.71
Purchases Beer	-78,083.18
Total Sales Beer	94,464.40
Sales Soft Drinks	
Bar Soft Drink Sales	16,079.10
Less Closing Stock Soft Drink	14,289.98
Opening Stock Soft Drinks	-12,024.21
Purchases Soft Drinks	-7,417.42
Total Sales Soft Drinks	10,927.45
Sales Spirits	
Bar Spirits Sales	29,261.73
Less Closing Stock Spirits	22,684.06
Opening Stock Spirits	-22,761.52
Purchases Spirits	-10,280.98
Total Sales Spirits	18,903.29
Sales Sundries	
Less Closing Stock Sundries	255.00
Opening Stock Sundries	-269.01
Sales Sundries - Other	3,165.48
Total Sales Sundries	3,151.47
Sales Wine	
Bar Wine Sales	38,681.85
Less Closing Stock Wine	22,280.49
Opening Stock Wine	-21,306.72
Purchases Wine	-13,312.76
Total Sales Wine	26,342.86
Total Bar Trading	153,789.47
Commission	
ATM Commission	4,130.25
Keno Commission	9,583.98
TAB Commission	4,138.08
Vending Machines Commission	606.07
Total Commission	18,458.38
Gaming Income	
Bingo Income	4,152.69
Keno Income	0.00
Poker Machine Income	307,034.54
TAB Income	0.00
Total Gaming Income	311,187.23
General Income	
Green Fees	
MBC	24,899.00
WBC	7,082.00
Green Fees - Other	-11,467.24
Total Green Fees	20,513.76
Interest Received	
Sub-Clubs	
MBC	410.28
Pirates	0.00
WBC	510.16
Total Sub-Clubs	920.44
Interest Received - Other	38.41
Total Interest Received	958.85

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Kitchen Income	3,745.35
Member Subscriptions	2,824.89
Over/Under	-32.52
Raffle Income	
Promo Raffle	14,080.00
Total Raffle Income	14,080.00
Rebates	4,857.99
Sundry Income	1,389.10
Vouchers Purchased	1,043.00
Total General Income	49,380.42
Income Sub-Clubs	
MBC	23,505.20
Pirates	15,957.00
WBC	23,147.30
Total Income Sub-Clubs	62,609.50
Total Income	595,425.00
Total Income	595,425.00
Cost of Goods Sold	
Stock Purchases	
Beer Purchases	0.00
Soft Drink Purchases	0.00
Spirits Purchases	0.00
Wine Purchases	0.00
Total Stock Purchases	0.00
Total COGS	0.00
Gross Profit	595,425.00
Expense	
Bank Charges	
Bank Fees	305.78
Merchant Fees	358.98
Total Bank Charges	664.76
Depreciation - Pokie Machine	19,837.00
Directors & Members Expenses	
Directors Expenses	1,262.85
Members Amenities	6,607.87
Total Directors & Members Expenses	7,870.72
Gaming Expenses	
Gaming Software	-14,928.70
Keno Maintenance & Stationery	730.68
Keno Payments	0.00
TAB Payments	0.00
Total Gaming Expenses	-14,198.02
General Overheads	
Bad Debts	8,174.93
Depreciation Expense	44,503.00
Donations	
Club Grants	2,000.00
Total Donations	2,000.00
Doubtful Debts	-8,174.93
Dues and Subscriptions	1,786.58
Entertainment	19,628.92
Fees	300.84
First Aid Supplies	154.89
Interest Expense	
CBA Loan Interest	10,513.23
Insurance Premium	-101.07
Total Interest Expense	10,412.16

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Licenses & Permits	1,385.03
Postage	758.67
Rates	
Rates	1,934.40
Water	1,491.75
Total Rates	3,426.15
Rental	
Equipment	1,568.32
Plants - Indoor	929.40
Total Rental	2,497.72
Stationery & Office Supplies	1,174.85
Subscriptions / Affiliations	
Apra	2,067.11
Foxtel	4,439.73
Giddy Up	1,170.00
Sky Channel	4,826.31
Total Subscriptions / Affiliations	12,503.15
Telephone	1,707.93
Total General Overheads	102,239.89
Insurances	
Club House Insurance	10,057.92
Workers Comp Ins	4,668.20
Total Insurances	14,726.12
IT Data & Computer Expenses	
Data Monitoring	6,167.58
Software & Support	2,950.75
Total IT Data & Computer Expenses	9,118.33
Marketing	
Advertising - Brochures & Flyer	729.91
Advertising - General	2,451.26
Advertising - Posters & Signage	485.00
Advertising - Radio & Newspaper	3,542.10
Distribution Costs	413.64
Total Marketing	7,621.91
Motor Vehicle Expenses	
Company Vehicle	
Fuel	1,014.98
Rego & Insurance	704.23
Servicing & Repairs	295.00
Toyota Int	-237.44
Total Company Vehicle	1,776.77
Courtesy Bus	
Fuel	991.10
Rego & Insurance	401.31
Servicing & Repairs	122.73
Courtesy Bus - Other	327.27
Total Courtesy Bus	1,842.41
Total Motor Vehicle Expenses	3,619.18
Operational Costs	
Cleaning & Waste Removal	16,660.43
Consumables	2,476.01
Electricity	15,489.11
Freight Inwards	1,680.40
Gas - Bar	2,032.20
Gas - Kitchen	2,924.72
Overs & Unders	-0.02
Security Services	2,784.50
Total Operational Costs	44,047.35

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Payroll Expenses	
Leave Provisions	
Leave Annual Provision Exp	11,454.93
Leave LSL Provision Exp	-4,705.89
Total Leave Provisions	6,749.04
On costs	615.51
Salaries & Wages	
Admin	44,982.69
Bar	115,066.03
Greens	20,574.87
TAB	1,369.12
Total Salaries & Wages	181,992.71
Superannuation Expense	17,776.60
Total Payroll Expenses	207,133.86
Professional Fees	
Accounting Fees	4,690.00
Auditor Fees	
Audit Services	4,500.00
Other Services	1,680.00
Total Auditor Fees	6,180.00
Consultant Fees	270.00
Total Professional Fees	11,140.00
Promotions	
Bingo	5,449.66
Golf & Fishing Club Vouchers	968.28
Loyalty Rewards	4,360.31
Members Badge Draw	3,050.00
Members Drinks	1,157.41
Other Misc Promos	2,713.78
Pokies	1,743.36
Raffles	
Promo Raffles	17,206.65
Total Raffles	17,206.65
Sponsorship	
Other Misc Sponsorship	1,500.00
Tweed Coast Tigers	3,750.00
Total Sponsorship	5,250.00
TAB	195.50
Trivia	847.10
Total Promotions	42,942.05
Repairs & Maintenance	
Bar	153.64
Building	11,181.77
Greens	1,658.23
Kitchen	468.00
Plant & Equipment	3,644.95
Poker Machines	-17,124.67
Total Repairs & Maintenance	-18.08
Staff Overheads	
Manager Meals - Non Travel	42.73
Staff Amenities	-97.64
Staff Training & Recruitment	94.00
Staff Travel, Meals & Accommodation	836.02
Staff Uniforms	32.73
Total Staff Overheads	907.84

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Taxes - Operational	
Fringe Benefits Tax	1,662.00
Payroll Tax	-4,196.56
Poker Machine Tax	31,607.58
Total Taxes - Operational	29,073.02
Total Expense	486,725.93
Net Ordinary Income	108,699.07
Other Income/Expense	
Other Income	
Other Income	
Profit on Sale of Fixed Assets	-2,488.00
Sundry	1,500.00
Total Other Income	-988.00
Total Other Income	-988.00
Other Expense	
Other Expenses	
General	2,138.96
Sub-Clubs Expenses	
MBC	49,731.40
Pirates	17,711.80
WBC	27,089.07
Total Sub-Clubs Expenses	94,532.27
Total Other Expenses	96,671.23
Total Other Expense	96,671.23
Net Other Income	-97,659.23
Net Income	11,039.84