

Pottsville Beach Sports
Profit & Loss
 April through June 2017

	Apr - Jun 17
Ordinary Income/Expense	
Income	
Income	
Bar Trading	
Sales Beer	
Bar Beer Sales	224,881.81
Less Closing Stock Beer	60,114.87
Opening Stock Beer	-58,898.57
Purchases Beer	-100,312.66
Total Sales Beer	125,785.45
Sales Soft Drinks	
Bar Soft Drink Sales	20,236.55
Less Closing Stock Soft Drink	12,443.90
Opening Stock Soft Drinks	-12,952.92
Purchases Soft Drinks	-7,178.78
Total Sales Soft Drinks	12,548.75
Sales Spirits	
Bar Spirits Sales	33,161.80
Less Closing Stock Spirits	23,820.10
Opening Stock Spirits	-22,784.10
Purchases Spirits	-11,636.00
Total Sales Spirits	22,561.80
Sales Sundries	
Less Closing Stock Sundries	0.00
Opening Stock Sundries	0.00
Sales Sundries - Other	5,121.69
Total Sales Sundries	5,121.69
Sales Wine	
Bar Wine Sales	44,491.80
Less Closing Stock Wine	27,325.16
Opening Stock Wine	-26,789.03
Purchases Wine	-19,336.43
Total Sales Wine	25,691.50
Bar Trading - Other	4,288.50
Total Bar Trading	195,997.69
Kitchen Trading	
Coffee & Cake	743.74
Total Kitchen Trading	743.74
Gaming Income	
Keno Income	0.00
Poker Machine Income	330,663.24
TAB Income	2,153.80
Total Gaming Income	332,817.04
General Income	
Green Fees	
General	-17,086.35
MBC	27,320.00
WBC	5,900.00
Green Fees - Other	5,526.37
Total Green Fees	21,660.02
Bingo Income	4,472.73
Raffle Income	
Promo Raffle	12,053.73
Total Raffle Income	12,053.73

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Commission	
ATM Commission	7,683.56
Keno Commission	9,379.00
TAB Commission	3,442.88
Vending Machines Commission	1,073.88
Commission - Other	104.00
Total Commission	21,683.32
Member Subscriptions	3,591.17
Interest Received	
Sub-Clubs	
MBC	204.96
Pirates	19,104.00
WBC	372.52
Total Sub-Clubs	19,681.48
Total Interest Received	19,681.48
Kitchen Income	6,163.08
Over/Under	-1,399.06
Sundry Income	753.39
Vouchers Purchased	1,114.70
Total General Income	89,774.56
Income Sub-Clubs	
MBC	28,043.37
WBC	28,476.80
Total Income Sub-Clubs	56,520.17
Total Income	675,853.20
Total Income	675,853.20
Cost of Goods Sold	
Stock Purchases	
Beer Purchases	57.83
Soft Drink Purchases	0.00
Spirits Purchases	599.07
Wine Purchases	193.87
Total Stock Purchases	850.77
Total COGS	850.77
Gross Profit	675,002.43
Expense	
Bank Charges	
Bank Fees	610.79
Merchant Fees	953.47
Total Bank Charges	1,564.26
Cleaning & Waste Removal	17,644.88
Depreciation	
Depreciation - Other	24,889.00
Depreciation - Pokie Machines	21,981.00
Total Depreciation	46,870.00
Directors & Members Expenses	
Members Drinks	1,893.17
Annual Meeting Expenses	0.00
Directors Expenses	1,167.83
Members Amenities	6,817.88
Total Directors & Members Expenses	9,878.88
Donations & Club Grants	
Donations	7,325.00
Total Donations & Club Grants	7,325.00

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Gaming Expenses	
Gaming Software	1,104.00
Keno Maintenance & Stationery	1,535.17
Keno Payments	0.00
TAB Payments	0.00
Gaming Expenses - Other	495.00
Total Gaming Expenses	3,134.17
General Overheads	
Coffee & Cake Bar	463.09
Dues and Subscriptions	1,851.36
Entertainment	25,168.91
Fees	248.15
First Aid Supplies	74.39
Freight & Cartage	448.09
Interest Expense	
CBA Loan Interest	6,279.56
Other	0.04
Interest Expense - Other	3,203.71
Total Interest Expense	9,483.31
Licenses & Permits	893.21
Postage	691.80
Rates	
Rates	1,986.06
Water	2,422.02
Total Rates	4,408.08
Rental	
Bar Equipment	3,752.65
Plants - Indoor	1,397.09
Rental - Other	146.09
Total Rental	5,295.83
Subscriptions / Affiliations	
Apra	1,073.21
Foxtel	4,284.00
Giddy Up	1,170.00
Sky Channel	4,856.65
Subscriptions / Affiliations - Other	936.29
Total Subscriptions / Affiliations	12,320.15
Telephone	2,107.07
General Overheads - Other	172.73
Total General Overheads	63,626.17
Insurances	
Club House Insurance	10,750.44
Workers Comp Ins	4,167.16
Total Insurances	14,917.60
IT Data & Computer Expenses	
Data Monitoring	6,350.40
Software & Support	3,653.41
IT Data & Computer Expenses - Other	1,303.35
Total IT Data & Computer Expenses	11,307.16
Marketing	
Advertising - Brochures & Flyer	2,467.64
Advertising - General	5,152.42
Advertising - Posters & Signage	1,900.27
Advertising - Radio & Newspaper	809.00
Total Marketing	10,329.33

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Motor Vehicle Expenses	
Company Vehicle	
Fuel	973.89
Interest	221.74
Rego & Insurance	878.97
Servicing & Repairs	230.00
Company Vehicle - Other	59.09
Total Company Vehicle	2,363.69
Courtesy Bus	
Fuel	1,384.94
Rego & Insurance	438.27
Servicing & Repairs	-29.32
Courtesy Bus - Other	386.36
Total Courtesy Bus	2,180.25
Total Motor Vehicle Expenses	4,543.94
Operational Costs	
Consumables	3,304.87
Electricity	16,912.67
Freight Inwards	2,721.27
Gas - Bar	1,208.29
Gas - Kitchen	3,830.53
Overs & Unders	107.11
Security Services	7,747.50
Total Operational Costs	35,832.24
Payroll Expenses	
Leave Provisions	
Leave Annual Provision Exp	12,242.54
Leave LSL Provision Exp	180.01
Total Leave Provisions	12,422.55
On costs	964.18
Salaries & Wages	
Admin	55,191.45
Bar	143,144.23
Greens	22,826.94
TAB	1,320.98
Salaries & Wages - Other	7,364.34
Total Salaries & Wages	229,847.94
Superannuation Expense	21,688.34
Total Payroll Expenses	264,923.01
Printing & Stationary	
Printing	1,696.60
Stationery & Office Supplies	1,659.01
Total Printing & Stationary	3,355.61
Professional Fees	
Accounting Fees	4,990.00
Auditor Fees	
Audit Services	3,900.00
Other Services	1,500.00
Total Auditor Fees	5,400.00
Total Professional Fees	10,390.00
Promotions	
Bingo	5,606.96
Golf & Fishing Club Vouchers	739.20
Loyalty Rewards	7,657.00
Other Misc Promos	4,784.13
Pokies	989.48

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Raffles	
Promo Raffles	18,439.47
Xmas Raffle	0.00
Raffles - Other	209.09
Total Raffles	18,648.56
Sponsorship	
Cricket Club	1,062.50
Sponsorship - Other	1,714.29
Total Sponsorship	2,776.79
TAB	459.06
Trivia	790.11
WBC Vouchers	72.72
Total Promotions	42,524.01
Repairs & Maintenance	
Bar	3,103.53
Building	2,825.41
Furniture & Fittings	190.00
Greens	3,440.94
Kitchen	570.93
Plant & Equipment	2,538.77
Poker Machines	4,897.50
Repairs & Maintenance - Other	804.45
Total Repairs & Maintenance	18,371.53
Staff Overheads	
Manager Meals - Non Travel	0.00
Staff Amenities	1,459.85
Staff Training & Recruitment	35.14
Staff Travel, Meals & Accom	0.00
Staff Uniforms	917.88
Total Staff Overheads	2,412.87
Taxes - Operational	
Fringe Benefits Tax	3,237.00
Payroll Tax	-165.39
Poker Machine Tax	48,354.53
Total Taxes - Operational	51,426.14
Total Expense	620,376.80
Net Ordinary Income	54,625.63
Other Income/Expense	
Other Income	
Other Income	
Sundry	4,093.92
Total Other Income	4,093.92
Total Other Income	4,093.92
Other Expense	
Other Expenses	
General	83.00
Sub-Clubs Expenses	
MBC	41,016.30
Pirates	16,097.49
WBC	34,633.29
Total Sub-Clubs Expenses	91,747.08
Total Other Expenses	91,830.08
Total Other Expense	91,830.08
Net Other Income	-87,736.16
Net Income	-33,110.53